

# NORMAN I. BOOK

## DIRECTOR



With over 30 years of experience in real estate, corporate and tax law, Norm Book brings expertise from a unique combination of disciplines to the clients he serves. In addition to handling major real estate and business transactions, he serves as general counsel for a number of Carr McClellan's business clients. Norm's broad exposure to a variety of different businesses allows him to effectively structure transactions involving multiple parties and complex legal issues. Additionally, his experience serving on the Board of Directors of a major manufacturing company enables him to bring a pragmatic business approach to his clients' transactions.

Norm is active in community affairs and has served as the president of a number of business and charitable organizations. For his longtime leadership role in the community, the San Mateo County Economic Development Association recognized him with the David D. Bohannon Lifetime Achievement Award.

### REPRESENTATIVE MATTERS

- › Handled the sale of a substantial portion of Foster City to Centex West, Inc., involving a complex contingent payment note, in one of the largest real estate transactions in the history of San Mateo County.
- › Facilitated the acquisition of a San Francisco hotel and its conversion to a timeshare project.
- › Negotiated the merger of a local manufacturing company into an affiliate of Koch Industries, the largest privately held company in United States.
- › Negotiated sale of land to Franklin Resources for 900,000-square-foot office campus at Bay Meadows.
- › Facilitated the development of a high-rise condominium in downtown San Mateo.
- › Negotiated and documented corporate headquarters office lease with EOP.

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### KEY EXPERTISE

Large and complex real estate transactions

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### PRACTICE AREA

Real Estate

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### ACADEMIC CREDENTIALS

J.D., Stanford University, Moot Court Board Member

B.A., magna cum laude, Pomona College, Phi Beta Kappa (Mathematics)

- › Won a tax case of first impression that held that payments from a profit-sharing plan, resulting from permanent disability claims, were tax-free.

#### **PROFESSIONAL ORGANIZATIONS**

- › State Bar of California

#### **CIVIC AND CHARITABLE**

- › SAMCEDA (formerly San Mateo County Economic Development Association) | Member and Former Chair
- › Town of Hillsborough | City Attorney
- › Hillsborough Schools Foundation | Former President
- › Peninsula Stanford Club | Former President
- › San Mateo Historical Association | Former President
- › C. M. Russell Museum | Board of Directors, Executive Committee
- › United American Bank | Board of Directors

#### **HONORS AND AWARDS**

- › AV® Preeminent™