

# L. MICHAEL TELLEEN

## SENIOR COUNSEL



With over 40 years of experience in corporate and business law, Mike Telleen has served as counsel to a wide range of businesses and their owners including manufacturers, distributors, service providers, professionals, contractors, property owners and investors, printers, vehicle sales and service providers and technology companies. His practice encompasses every aspect of business, corporate, and contract law, from business formation through all stages of growth, disposition, dissolution of relationships and contracts.

Mike has proven, hands-on experience handling complex transactional work for corporations, limited liability companies, partnerships and joint ventures in services, professions, manufacturing, retail, wholesale, waste management and technology.

### REPRESENTATIVE MATTERS

- › Devised a stock option plan for a professional group consisting of 20+ principals allowing for an increase of ownership by senior employees.
- › Negotiated the merger of a family-owned business with a larger, related business serving the same industry; the resolution provided liquidity for the family business owners and increased the merged business' profitability and market presence.
- › Negotiated and documented the sale of a scavenger company to a publicly held company.
- › Assisted in the design and structure of an ownership transition for the sole owner of a professional group.
- › Designed and drafted the terms of buyout agreements among owners of closely-held companies to ensure the long-term stability of the business, while fully anticipating the transitions individual owners might desire in the future.
- › Divided a major corporate business into two family-owned businesses to resolve intra-family disputes.
- › Documented the merger of two professional firms.
- › Advised owners in the sale of a closely held trucking company.
- › Documented the acquisition of vehicle sales and service businesses.
- › Assisted in the sale of a vehicle leasing business.

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### KEY AREAS

Business and entity formation, operation, restructuring, conversion, merger, dissolution and termination

Business mergers, acquisitions, sales, and divestitures

Buy-sell agreements relating to personal financial and estate issues

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### PRACTICE AREA

Business & Corporate

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### ACADEMIC CREDENTIALS

J.D., Stanford University

B.A., magna cum laude, Carleton College,  
Phi Beta Kappa

- › Negotiated and documented the combination of two printing businesses including formation of a joint venture entity.
- › Designed corporate documents and partnership agreements for professionals including accountants, doctors, engineers, lawyers and insurance brokers.

#### **PROFESSIONAL ORGANIZATIONS**

- › San Mateo County Bar Association, Business Law Section, Former Co-Chair
- › State Bar of California, Business Law Section

#### **CIVIC AND CHARITABLE**

- › Peninsula Golf & Country Club | Former Board Member and Officer
- › Elder Care Alliance | Board Member
- › Rotary Club of Belmont | Board Director & Former President
- › PilotLegis RPG | Board Member
- › Matthew's Episcopal Day School Board of Trustees | Former Member
- › The Day School Foundation | Former Board Member and Officer
- › United Cerebral Palsy Association, Santa Clara/San Mateo Counties | Former President

#### **HONORS AND AWARDS**

- › AV® Preeminent™